

Opening Markets

Open for business in almost 200 countries across six continents, Ex-Im Bank provides financing nearly everywhere for international buyers of American products and services.

U.S. exporters and their international customers rely on Ex-Im Bank to provide export financing across the globe, especially in some of the world's fastest-growing markets. Where the private sector is unwilling or unable to provide financing, the Bank has the credit analysis and project expertise to facilitate the export of nearly every kind of U.S. product or service to almost every market. From short-term insurance for shipments under \$1,000 to multibillion-dollar projects, we can finance credit-worthy transactions almost anywhere.

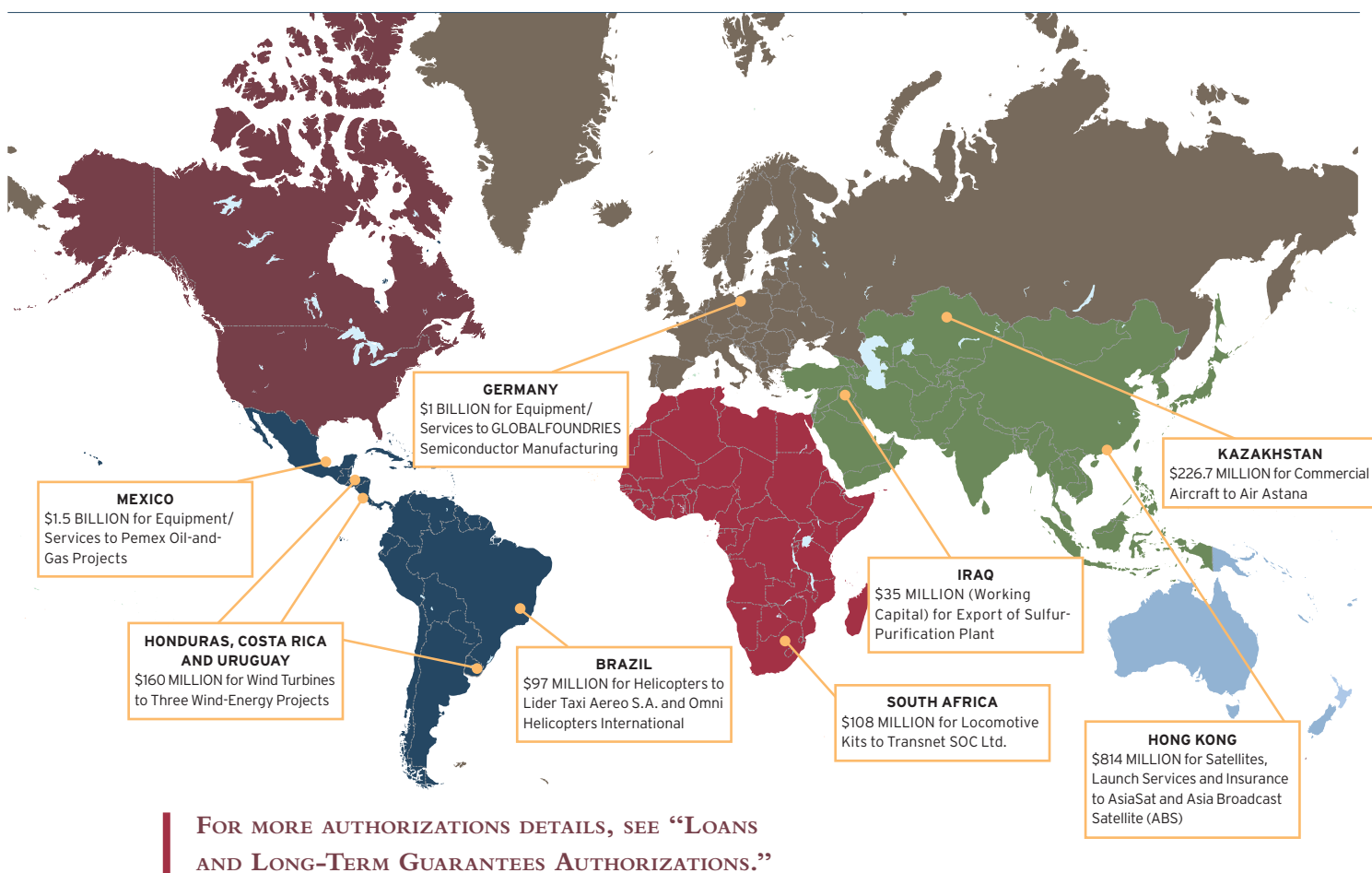
Ex-Im Bank provides financing in response to the applications received, and the actual markets vary from year to year. Markets where growing infrastructure needs are anticipated to generate strong demand include Brazil, India, Indonesia, Mexico, Nigeria, South Africa and Vietnam. The infrastructure needs of these and other developing markets are significant. Ex-Im's financing is helping American companies meet this rising demand for "Made in the USA" products and services in these and other global markets.

ASIA WAS EX-IM BANK'S LARGEST MARKET IN FY 2013, WITH AUTHORIZATIONS OF \$9.7 BILLION THAT BROUGHT EX-IM'S EXPOSURE IN ASIA TO A RECORD \$46.5 BILLION BY FISCAL-YEAR END.

FY 2013 HIGHLIGHTS:

- The largest region in Ex-Im Bank's portfolio remains Asia, which the Bank defines as a region stretching from the Pacific Rim to the Middle East. At the close of FY 2013, the Bank's exposure in Asia was \$46.5 billion, a 9.7 percent increase from FY 2012.
- The Bank's total authorizations in Asia were \$9.7 BILLION, a decrease from the FY 2012 authorizations level of \$13.5 billion due to fewer large authorizations in FY 2013. Asian authorizations of note in FY 2013 included financing of U.S. exports to AsiaSat and Asia Broadcast Satellite (ABS) in Hong Kong; a liquefied natural gas (LNG) project in Queensland, Australia; agricultural aircraft to China; and commercial aircraft sales to several East Asian countries, including China, Korea and Indonesia.
- Included in the Asia totals are authorizations for U.S. exports to the Middle East, including a sulfur-purification plant in Iraq, satellite launch services to Israel and commercial aircraft to the United Arab Emirates.
- Europe and Latin America were the second-largest and third largest regions of Ex-Im activity in FY 2013, with authorizations of \$5.7 BILLION for Europe and \$2.9 BILLION for Latin America. Notable authorizations included the financing of U.S. technology and services for a semiconductor foundry in Germany, U.S.-manufactured helicopters to Brazil and Mexico, and U.S. wind turbines to Honduras, Costa Rica and Uruguay.

FY 2013 AUTHORIZATIONS BY REGION



■ NORTH AMERICA: \$3.4 BILLION

■ LATIN AMERICA/CARIBBEAN: \$2.9 BILLION

■ AFRICA: \$600 MILLION

■ EUROPE: \$5.7 BILLION

■ ASIA: \$9.7 BILLION

■ OCEANIA: \$300 MILLION

- The Bank continued its strong support for U.S. exports to sub-Saharan Africa, financing 3 percent of U.S. merchandise exports to this region, which is the home of seven out of 10 of the world's fastest-growing markets.
- In FY 2013, the Bank approved an all-time high of 188 authorizations to sub-Saharan Africa, with total authorizations of \$604 MILLION. This financing supported U.S. goods and services for projects including oil-drilling in Nigeria, the expansion of a hospital complex in Ghana, the sale of GE locomotives to Transnet SOC Ltd. in South Africa and the export of U.S.-manufactured business aircraft to Tanzania.
- The largest of Ex-Im's single-country markets was India, with authorizations of \$2.1 BILLION that financed exports to the Jamnagar petrochemical refinery and several solar-energy projects.
- The second-largest single-country market was Mexico, with authorizations of \$2 BILLION that increased Ex-Im's exposure in Mexico to \$9.4 billion. This financing is supporting exports of U.S.-manufactured helicopters, commercial aircraft, and equipment and services for projects of Petróleos Mexicanos (Pemex) and Comisión Federal de Electricidad (CFE).
- Ex-Im's third-largest single-country market was Indonesia, with authorizations of \$1.2 BILLION. This financing includes approximately \$1 billion supporting Lion Air's purchase of a fleet of Boeing 737-900ER (extended range) aircraft and \$94 million supporting exports of locomotive kits from General Electric (GE) Transportation.